



Inserire logo aziendale

Titolo annuncio:

Business Development Corporate Analyst

Descrizione azienda

Marsh is the world's leading insurance broker and risk advisor. With over 45,000 colleagues operating in 130 countries, Marsh serves commercial and individual clients with data-driven risk solutions and advisory services.

Marsh is a business of Marsh McLennan, the world's leading professional services firm in the areas of risk, strategy and people. With annual revenue over \$20 billion, Marsh McLennan helps clients navigate an increasingly dynamic and complex environment through four market-leading businesses: Marsh, Guy Carpenter, Mercer and Oliver Wyman.

Descrizione annuncio

Marsh is seeking a young talented candidate to join through our Professional Graduate Programme our Corporate Segment based in Milan in the Business Development Corporate team. The Corporate segment targets companies with a turnover between 25 and 350 million; The segment is divided into two sub-segments: Private Companies and Public Entities. The strategy of this segment is to support the different types of customers in a customised way according to the turnover range, providing solutions in line with customer needs.

We will count on you to:

- Support to determine sales strategy and orientation, including new market development plan, growth plan of existing clients etc., maximize sales effectiveness and leverage resources;
- Conduct data analysis and provide insights to support decision-making;
- Support, create and manage individual development plan that includes financial goals

Profilo ricercato

Contatti

Per candidarsi a questa posizione inviare il proprio CV, autorizzando il trattamento dei dati personali (D. Lgs. 196/2003), all'indirizzo e-mail:

beatrice.caputo@mmc.com

Azienda:

Marsh

Sito web:

https://careers.marshmclennan.com/global/en/job/R_254640/Professional-Graduate-Programme

Settore azienda:

brokeraggio e consulenza dei rischi

Categoria lavorativa:

Città di lavoro:

Milano

Tipo di contratto: **Stage/**

tirocinio

Data inizio (presunto):

4/3/24

Durata (mesi):

6

Indennità di partecipazione:

800

Esperienza lavorativa:

no

Livello di istruzione:

Laurea Triennale

Laurea Magistrale

Laurea Ciclo Unico

Corsi/Classi di laurea:

University Degree, preferably in Economics (Management, Finance, Risk Management, etc.), Law, Management Engineering, Statistics, International Relations, Political, Social and

Validità offerta:

4/3/24